



SKY & SAND
HOLDING

The Sky & Sand Holding intends to found a new company ("NewCo") in early 2016. The founder team is constituted of experienced serial-entrepreneurs and early stage VC investors that cover all required competencies in business and technology. The financing for NewCo is secured from foundation throughout angel/seed-stage. NewCo will be headquartered in Berlin and will pursue a business model with an international ambition and an aspiration for a long term success-story.

As NewCo will be based upon genuine product innovation, substantial research and thorough analytics are required in order to identify and verify the market opportunity, product idea and business model that NewCo will pursue. For the support in this research and analysis process, the founder team is currently hiring an Entrepreneur in Residence ("EiR") who shall be ready to start working in our Berlin office on October 1st, 2015.

Entrepreneur in Residence (m/f)

Required Professional Qualifications and Experience:

- Graduation with Bachelor's or Master's Degree (ideally with honors) from a top-tier European university (preferably with a degree in business/finance or software engineering/computer science)
- Accomplished internships (ideally more than 12 months cumulated) or first work experience (1-3 years) with top tier companies in consulting/banking/corporate finance or in the digital industry (startups/grown-ups)
- Excellent skills in MS Office (especially XLS and PPT)
- Fluent in business German and business English

Required Personal Qualifications:

- Demonstrated outstanding performance and stamina in various fields such as academics, entrepreneurship, social projects, competitive athletics or other fields of interest/hobbies
- Genuinely shares our set of values and principles which include commitment, courage, responsibility, sportsmanship and integrity

Are you interested? We are looking forward to receiving your application which you can send to jobs@heilemann.co
For further enquiries please contact Nora Zschumin at +49 30 577 007 270

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im Auftrag der



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These will be your tasks in the first ca. 6 months:

- Support the founders in further elaboration of their strategic frameworks and matrices, which are used to analyze industries and qualify business/product ideas in order to identify the best possible market opportunity for NewCo
- Conduct broad and deep research and analytics regarding certain industries in order to fill the abovementioned documents with content that allows for profound decision-making by the founders
- Research and analytics will include
- Working with databases and tools (e.g. CB Insights, Crunchbase, Mattermark, IBISWorld, Statista etc)
- Conducting field-research and case studies
- Identifying and interviewing industry experts (guided by and based on the industry networks of the founders)

What else do we expect?

- You will be a trusted member of the team from Day 1. We therefore expect 100 % commitment from you alongside with a proactive, entrepreneurial approach towards your tasks and responsibilities.

What's in it for you?

- This is a unique chance to team-up with ambitious and experienced entrepreneurs on their new project in the vibrant city of Berlin.
- You will learn a lot about the digital industry and build your own network.
- You will gain deep insights into the best practices of identification, evaluation and pursuit of market opportunities and business models.
- If you perform very well in your first 6 months and genuinely embrace our entrepreneurial culture, you can establish a long term career with NewCo in close proximity to its founders and top-management.

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